



Transcript of Halcyon Jets Holdings Inc. (HJHO.OB)

Investor Conference Call

June 10, 2008

Participants

Mitchell Blatt, Chief Executive Officer

Presentation

Operator

Before we get started I'd like to read a cautionary statement. This conference call may contain forward-looking statements made by senior management of Halcyon Jets Holdings that involve risks and uncertainties that could affect Halcyon Jets Holdings ability to achieve anticipated financial results. Additionally, certain statements contained in this call that are not based on historical facts are forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995. Halcyon intends that forward-looking statements in the call be subject to the Safe Harbor. Thereby, Halcyon's actual results could differ materially from the results projected in or implied by such forward-looking statements as a result of the risk factors including the risks factors set forth in the company's filings with the SEC.

With that, I would like to introduce Mr. Mitchell Blatt, CEO of Halcyon Jets Holdings. Thank you, you may begin.

Mitchell Blatt - Halcyon Jets Holdings Inc. - Chief Executive Officer

Hi, everybody. I just want to say thanks for taking the time and welcome you to the first investor call for Halcyon Jets. I'll take you quickly through this. Halcyon's in the jet charter brokerage business. We procure aircraft for a specific trip for a specific customer. The company was started a little over a year ago by a group of industry specialists. They believe they could seize the opportunity provided by the commercial airline industry. Higher cost, continual flight delays, long lines, greater airport security, and reduced service levels to the airline's best customers drove these travelers to find a different way of flying. It's a highly fragmented industry. We believe there is a significant roll of opportunities. Jet manufacturers for 2007 were up 28.5% with a three-year backlog on their planes and they're projecting through 2015, 62% growth which is actually phenomenal. Those jets are going someplace and it's going into the marketplace that we now are in, the private charter brokerage business.

Berkshire Hathaway purchased NetJets as an industry validation. Warner Buffet doesn't do much wrong these days so we know that we're in good company.

Our goal is to dominate the market, generating significant revenues and profits to deliver shareholder value through organic growth as well as both synergistic and strategic acquisitions.

The private jet industry is highly fragmented with many smaller and mid size operators without management knowhow or finances to grow. I believe the industry is primed for rollup and we are in the best position to begin acquiring some of these operators which will lead to increased market share as well as our increased margins.

We're excited that we announced on May 29th the first acquisition by Halcyon. We signed a binding agreement subject to due diligence to acquire a majority interest in A-List Jets. They, like Halcyon, arranged jet charter

services to celebrities, pro-athletes, and Fortune 500 companies. In addition, they have a very strong wholesale division, selling directly to brokers within the industry as well as a large European presence which we believe will add value to our customers as well. Halcyon will receive through this acquisition preferred status with one of the highly motivated companies, Key Air, that has absolutely superb aircraft in the heavy jet category. Key Air is one of only 15 Part-135 private jet operators out there to be platinum rated. A-List also brings with them substantially management talent and aviation knowledge which also we believe we can leverage.

Our model concentrates on the least cost sensitive segment of the business, luxury travel. We initially used star-powered marketing for our branding and we typically lessen our competitors in the pricing of our airplanes.

We have access to over 6000 executive private jets. We believe that if you provide the customer with an exceptional travel experience, they'd be yours forever. Today, the largest segment of our business is repeat customers and referrals. When you have your customers as your greatest sales people, you know you're on the right track.

In addition, we have various business agreements with aircraft owners and jet management operators. We will be setting up jet management programs, aircraft acquisition, sales and leasing, and we provide from soup to nuts ground as well as air transportation as well as helicopters.

Halcyon is committed to safety. We use Wyvern Consulting, the global leader in aviation safety. The criteria that they have for both the planes and the pilots far exceed what the FAA standards are and the crews are double checked. In addition, we've implemented our own in-house certification program for our employees.

Halcyon has the most flexible loyal travel program in the industry with the lowest merit (ph) of entry. We will book cards either on the dollars or on hours. They are prepaid and it helps our customers expedite with no hassle service.

We provide to our customers personal and travel concierge consultants from soup to nuts whether it be to go to fly, to ground transportation, to catering, shows, events; whatever it is, we will provide it. At this segment of the marketplace, they're use to the white glove and red carpet treatment and we deliver it. We deliver what we call concierge-style service. We guarantee the same quality of service on each and every flight. We offer the widest selection of aircraft to fit the specific need of our customer. We offer significant savings over our competition. We will book a flight and deliver it within four hours of notice. Our customer has no airport hassles with security or long lines and we end up delivering them to the most convenient airport where they're going.

We have a seasoned management team. We have an aggressive high growth rollup strategy. Although we have 6000 aircraft to choose from, we own none of them. So we have no CapEx component. We believe there is a huge amount of cost savings through consolidation and with the only stand-alone publicly held charter broker.

We discussed earlier about our celebrity driven marketing initiatives. We pioneered celebrity driven marketing program with athletes and celebrities who believe in our dream. Shaquille O'Neal is our partner, Spike Lee is a member of our board, and Reggie is one of spokespeople. Each of these celebrities has been successes in their own right both in their given profession as well as they're outside business interests and we're proud to have them on our team. It gave Halcyon the focus for branding as well as to get people who are in an industry that uses private jets aware of who we are and what we do.

Our management team, myself and Christian, Jan Chason, Andrew Drykerman, and Greg Cohen, our founder, are primed for this growth and acquisition strategy. Our Board is made up of a select group of people, talented in their own right that can give the company tremendous professional expertise and help build on the platform that we've already established. As you can see, we have customer praise. These are only a few of our customers that fly regularly with us and we have many, many more that we could really list.

With the next generation for private air travel brokerage and have an eye on growth and increasing shareholder value, Halcyon will become the industry leader. We have a proven management group that has already done rollups in other industries. We are targeting the least cost sensitive industry sector. We've committed ourselves to safety and to service for our customers. Our high celebrity marketing initiative has to date been extremely successful and our goal is to deliver shareholder value. And now, I can take some questions.

Operator

Thank you. Ladies and gentlemen, we will now conduct a question and answer session. If you would like to ask a question, please press *1 on your telephone keypad. Please limit to one question and then re-queue after your question has been answered. A confirmation tone will indicate your line is in the question cue. You may press *2 if you would like to remove your question from the cue. For participants using speaker equipment, it may be necessary to pick up your handset before pressing the * keys. Once again, ladies and gentlemen, to ask a question, please press *1 on your telephone keypad at this time. One moment while we pool for question.

Our first question comes from Bryan Pope, a private investor. Please proceed with your question.

Bryan Pope - Private Investor

I want to know if you could address what you view as the size of the current U.S. charter market, how you see the economy impacting the market, and what you're expecting for growth rates in the future?

Mitchell Blatt - Halcyon Jets Holdings Inc. - Chief Executive Officer

Well, you know it is hard to ascertain the total market size because everyone is private but we estimate between fractional and brokerage and charter to be a few billion dollars. What was your next question?

Bryan Pope - Private Investor

How do you see the economy impacting the industry and what do you project for growth rates over the next year or two?

Mitchell Blatt - Halcyon Jets Holdings Inc. - Chief Executive Officer

Right now, we don't see the economy affecting the business although we've had increases in jet fuel which get passed onto the customers. We see the same customers time after time flying and at this level, it just doesn't seem to have an effect. I can't really project what growth rates are obviously because we can't make any future statements but we believe that we're in the first inning of a nine-inning game. A-List is our first potential acquisition and our strategy is to do many more.

Bryan Pope - Private Investor

Thank you.

Operator

Once again, ladies and gentlemen, to ask a question, please press *1 on your telephone keypad. Our next question comes from Ronald Hannah, a private investor. Please proceed with your question.

Ronald Hannah - Private Investor

Yes. Do you hear me?

Mitchell Blatt - Halcyon Jets Holdings Inc. - Chief Executive Officer

Yes.

Ronald Hannah - Private Investor

Okay. When are you going to have your fully audited results?

Mitchell Blatt - Halcyon Jets Holdings Inc. - Chief Executive Officer

Well, our year end is January 31st and our 10-K is available and our first quarter, February, March, and April have not been filed as of yet.

Ronald Hannah - Private Investor

Okay. Thank you.

Operator

Once again, ladies and gentlemen, to ask a question, please press *1 on your telephone keypad. There are no further questions in queue at this time. I would like to turn it back over to management for closing comments.

Mitchell Blatt - Halcyon Jets Holdings Inc. - Chief Executive Officer

Well, I just want to thank everyone once again for coming online. I'm excited about the potentials for Halcyon. To me this is a lifelong dream, to get involved from starting, start to finish and I'm looking forward to deliver some results for our shareholders. And thanks again for spending the time with us.

Operator

Ladies and gentlemen, this does conclude today's teleconference. You may disconnect your lines at this time. Thank you for your participation.